



Deployment of financials and HCM for technology.

Market fluctuations and pressures to innovate present complex challenges for technology companies looking to grow new revenue streams, control spend, and deliver exceptional customer experiences. Faced with reporting from disjointed sources, multiple point solutions, and manual processes that stifle creativity and innovation, technology organizations need to focus on efficiency in order to adapt.

Workday is unique in its ability to unify people, processes, and financials. This allows technology companies to pivot with key milestones in their growth journey while empowering cross-functional collaboration.



Support ever-changing go-to-market strategies.

Design, develop, and support new products under one platform by recruiting, hiring, and training talent while managing cost drivers of employees.

Integrate your CRM or platform data to focus on analysis of your customers instead of transactional processing.

Analyze customer contracts or subscriptions to measure user growth, retention, and renewals among accounting, finance, and sales.

Manage M&A and/or reorgs efficiently.

Plan, forecast, and prepare for major events that impact HR, accounting, and planning teams. Restructure both employees and cost centers efficiently while optimizing and retaining key talent to avoid disruption.

Leverage a uniform and secure data model that can combine employee data and organizational structures with financial results.

Access visibility and control into total spend from new-hire costs, payroll, vendors, and T&E, along with capitalized projects of the business.

Oversee controls, compliance, and reporting.

Automate HR and accounting processes using best-in-class workflows and machine learning to surface risks, scale hiring and transaction volumes, and support employee retention.

Design and support an environmental, social, and governance (ESG) reporting strategy focused on sustainability, inclusive growth, and benchmarked success.

Gain full visibility to recruit and manage a diverse and inclusive workforce, and create an equitable work environment.

See the results. Realize the value.

Workday technology customers have realized:



216% increase in system adoption:

increased usage due to ease, accessibility, and great user experience



50% reduction of billing cycle:

gains due to streamlined business processes



3× faster report creation:

efficiencies gained through one data source



38% decrease in time to close:

increased accuracy and scale with best-in-breed workflow engine



Deployment made simple.

Our approach offers a streamlined, fixed-fee deployment designed to get you up and running quickly and affordably. Customers can take advantage of Workday-defined leading practices in key areas such as opportunity to cash, global reporting, procurement, and HCM, and continue to grow with the same platform as new challenges arise. We take into consideration customers with limited resources. Our preconfigured approach to deployment can help you get up and running on time and on budget.

Utilizing a prescriptive approach to determine our customers' specific scope requirements, we provide you with a formal proposal that provides the complete scope along with a timeline and fixed fees.¹

¹ This estimate is based upon the recommended deployment assumptions listed above and does not include the cost of subscription to Workday Enterprise Management Cloud applications or Workday Education training.

At-a-glance: packaging and pricing of financials and HCM for technology.

The Workday Launch deployment approach offers a streamlined fixed-fee deployment designed to get you up and running quickly and affordably. It allows customers to take advantage of Workday-defined leading practices in key areas such as order to cash, global reporting, and HCM.

Workday Launch

Workday Launch provides more flexibility, while still being prescriptive and providing fast time to value. With Workday Launch, Workday delivers all the same functional scope with additional scope, such as multi-element arrangements, sales price lists, procurement, project billing, and more.

Core HCM

Foundation, HCM, benefits, recruiting, talent optimization, U.S. payroll, absence, time tracking

Core Financials

Accounting, banking and settlements, business assets, budgets, customer accounts, customer contracts, expenses, projects, project billing, accounts payable (supplier accounts), revenue recognition, strategic sourcing, procurement

Integration Solutions

Integration to business-critical systems to support ID management, single sign-on, e-verify, tax filing, banking, benefits, accounting journals, customers, suppliers, sales, and more

Additional Scope

Multi-element arrangements and sales items price list

Business Process Flows

Identified business processes are modifiable

Estimated Deployment Timeline

36 weeks

Contact your sales representative to learn more.



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